

PURCHASING SNAPSHOT MEDIANS FOR 2015

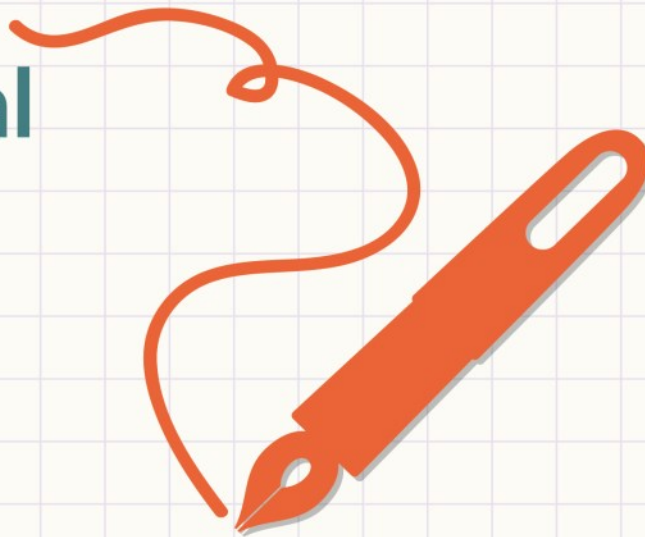


4.7
BIDS
PER CALL

fig. FPUR415 (CUSTOMER SERVICE)

60.2%
of municipal
purchases
go through a
procurement
process

fig. FPUR107 (COMMUNITY IMPACT)



KEEP IN MIND: Influencing Factors

Influencing factors can create variances in comparison data from year-to-year and from municipality-to-municipality.



Organizational Form

Different municipalities may not offer the same services or serve the same customers



Policy & Practices

Time spent, process areas and progressive practices, can differ per municipality



Processes & Systems

Extent of issued procurement cards, blanket orders, contracts, etc.



Provincial/Federal Policies

Grants and tax policies impact spending and costs



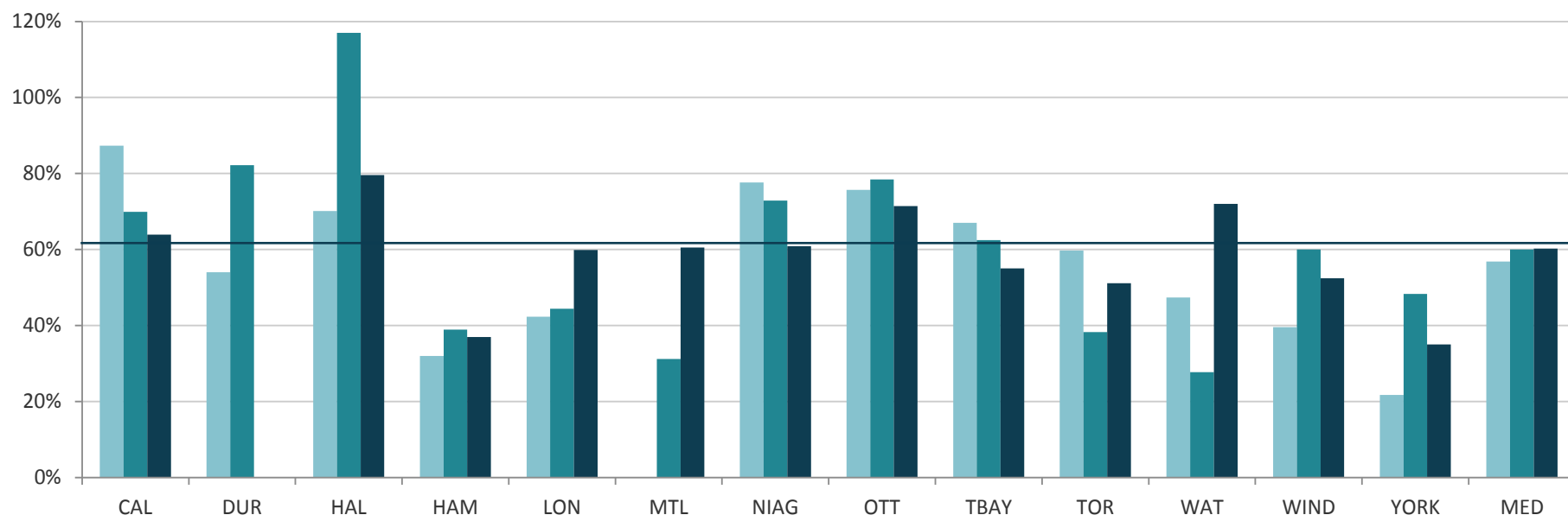
Supply & Demand

Time of purchase can impact costs

For a full description of influencing factors, please go to: www.mbnccanada.ca

Fig. 27.2 Percent of Goods and Services Purchased (Operating and Capital) through a Procurement Process

The thresholds regarding formal procurement processes within individual municipal purchasing policies and timing of large multi-year contracts will have an impact on the results.



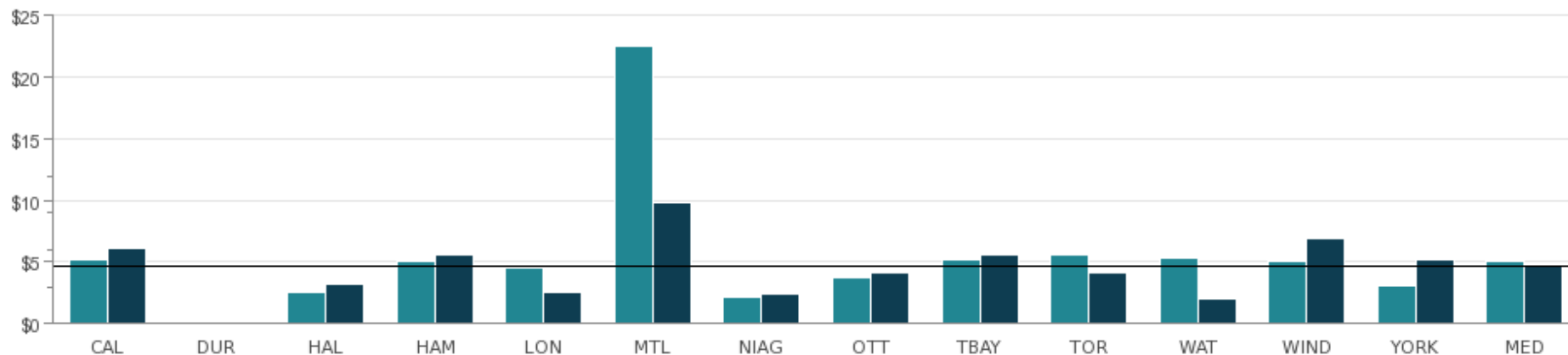
2013	87.3%	54.0%	70.1%	32.0%	42.3%	N/A	77.6%	75.7%	67.0%	59.7%	47.4%	39.6%	21.7%	56.9%
2014	69.9%	82.2%	117.0%	38.9%	44.4%	31.2%	72.9%	78.4%	62.5%	38.3%	27.7%	60.0%	48.3%	60.0%
2015	63.9%	N/A	79.6%	37.0%	59.9%	60.5%	60.9%	71.4%	55.0%	51.1%	72.0%	52.4%	35.0%	60.2%

Source: FPUR107 (Community Impact)

Comment: Halton Region’s 2014 data reflects a timing difference between the award of two large multi-year capital projects in 2014 and the actual payment for those contracts which will occur in subsequent years. If the 2014 data were to be adjusted for these two capital projects, the result would be 74.6% instead of 117%.

Fig. 27.2 Centralized Purchasing Division Operating Costs per of \$1,000 Municipal Purchases (Operating and Capital) for Goods and Services

The results for this measure can be impacted by fluctuations in annual operating purchases; as well as the award and/or completion of contracts for large multi-year capital projects.

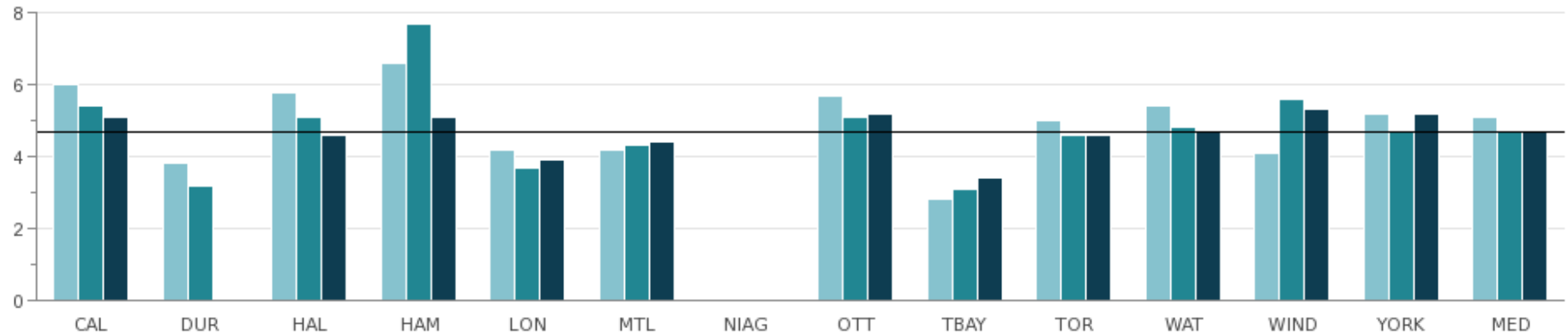


2014	\$5.19	N/A	\$2.51	\$5.00	\$4.60	\$22.46	\$2.13	\$3.74	\$5.23	\$5.66	\$5.37	\$5.06	\$3.12	\$5.03
2015	\$6.13	N/A	\$3.15	\$5.58	\$2.50	\$9.85	\$2.46	\$4.13	\$5.60	\$4.13	\$2.01	\$6.91	\$5.14	\$4.64

Source: FPUR362 (Efficiency)

Fig. 27.3 Average Number of Bids per Bid Call

The types of bids issued and general economic conditions can impact the number of bids received.



2013	6.0	3.8	5.8	6.6	4.2	4.2	N/A	5.7	2.8	5.0	5.4	4.1	5.2	5.1
2014	5.4	3.2	5.1	7.7	3.7	4.3	N/A	5.1	3.1	4.6	4.8	5.6	4.7	4.8
2015	5.1	N/A	4.6	5.1	3.9	4.4	N/A	5.2	3.4	4.6	4.7	5.3	5.2	4.7

Source: FPUR415 (Customer Service)

Comment: Niagara Region does not track this data.